

**Pliego de Prescripciones Técnicas Particulares  
para la Contratación de Acuerdo Corporativo de  
Licencias para soluciones de virtualización para  
Canal de Isabel II Gestión**

Madrid, Julio de 2015

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## 1. INTRODUCCIÓN

Canal de Isabel II Gestión, S.A., en adelante Canal Gestión, evolucionó su infraestructura de CPD hacia un modelo de alta virtualización sobre productos de la empresa VMware. En la actualidad Canal Gestión dispone de licencias de vSphere, de Virtual Center Infraestructure para su gestión, de Horizon View y vRealize Operations for Horizon y, para su Centro de Respaldo, licencias de infraestructura virtual System Recovery Manager (SRM).

Dado el volumen de licencias a adquirir y su mantenimiento en los próximos años, se desea realizar un acuerdo de licencias corporativo (a partir de ahora ELA) para suministro y mantenimiento de productos de virtualización VMware.

Se han identificado como factor crítico del éxito de este contrato:

- Seleccionar un proveedor adecuado para canalizar la relación entre Canal Gestión y VMware

## 2. ALCANCE

El objeto del contrato es el **suministro y mantenimiento durante 4 años de licencias de productos VMware.**

Canal de Isabel II dispone en la actualidad de las siguientes licencias que constituyen su base instalada:

Producto	Tipo	Cantidad	Unidades/cantidad	A renovar
VS6-EPL	vSphere Enterprise Plus for 1 processor	192	1	0
VS6-STD	vSphere Standard for 1 processor	24	1	0
VU4-EN-A10	View Enterprise Add-on 10 Pack	3	10	30
VU4-PR-U10	View Enterprise to VMware View Premier Upgrade 10 Pack <sup>1</sup>	3	10	30
VS6-OEPL	vSphere with Operations Management Enterprise Plus for 1 procesor	88	1	88
VCS6-STD	vCenter Server Standard for vSphere (Per Instance)	3	1	3
VR6-VU10	vRealize Operations for Horizon: 10 Concurrent User Pack	4	10	0 <sup>2</sup>
VU5-PR-100	Horizon View Premier Bundle – 100 Pack	1	100	100
VR6-VU100	vRealize Operations for Horizon: 100 Concurrent User Pack	1	100	0 <sup>3</sup>
VC-SRM6-25E	vCenter Site Recovery Manager Enterprise (25 VM Pack)	12	25	300

**Tabla 1.- Parque instalado a renovar en ELA**

En esta tabla se recoge la base actualmente instalada y en la cual se ha incluido una columna que indica los productos que, de dicha base, se renovarán en el marco del ELA.

El Acuerdo Corporativo debe incluir el mantenimiento durante la vigencia del mismo de dichos productos.

Se ha preparado el siguiente calendario de necesidades adicionales de licencias ya identificadas para los próximos 4 años:

<sup>1</sup> Upgrade de versión de las licencias identificadas con el código de producto VU4-EN-A10

<sup>2</sup> El producto vRealize Operations ya viene incluido en la nueva versión de Horizon Enterprise que es la versión a la que se actualizará Canal de Isabel II Gestión, por lo que no es necesario renovar.

<sup>3</sup> El producto vRealize Operations ya viene incluido en la nueva versión de Horizon Enterprise que es la versión a la que se actualizará Canal de Isabel II Gestión, por lo que no es necesario renovar.

<b>Mto Licencias vSphere with Operations Management</b>	88	88	88	88	<b>352</b>	
<b>Adquisición Licencias vCenter SRM (paquetes de 25 unidades)</b>	2	0	0	0	<b>2</b>	<b>247,50</b>
<b>Mantenimiento Licencias vCenter SRM (paquetes de 25 unidades)</b>	14	14	14	14	<b>56</b>	
<b>Upgrade Horizon View a Horizon View Enterprise (incluye vRealize Operations for Horizon)</b>	130	0	0	0	<b>0</b>	
<b>Adquisición licencias Horizon View Enterprise (incluye vRealize Operations for Horizon)</b>	170	0	0	0	<b>170</b>	<b>977,50</b>
<b>Mto licencias Horizon View Enterprise</b>	300	300	300	300	<b>1200</b>	
<b>Mantenimiento Licencias Virtual Center</b>	3	3	3	3	<b>12</b>	

**Tabla 2.- Previsión consolidada de crecimiento**

En esta tabla se recogen tanto las líneas de adquisición de nuevas licencias como las de mantenimiento de las nuevas y las ya instaladas.

El fabricante VMware, para establecer un ELA con las empresas compradoras, utiliza lo que denomina el programa EPP (Enterprise Purchasing Program), programa que proporciona un método flexible y de coste más reducido de adquisición de sus productos para acuerdos de licencias de larga duración como es el caso del Contrato que se pretende suscribir con el presente procedimiento. Este programa asigna un valor a cada producto de su lista de precios en función de unas unidades denominadas Token que internamente se traducen a su valor equivalente en dólares.

Para poder acceder a este programa es necesario que la empresa compradora se comprometa a la adquisición de productos a lo largo del periodo de vigencia del contrato (ELA) por un valor mínimo de Token. Este valor mínimo se fija en 2508 Token.

En base a esto, Canal Gestión quiere fijar dos suministros diferenciados dentro del ELA:

1. **Suministro S1** – se corresponderá con el alcance mínimo del contrato y está constituido por los siguientes conceptos:
  - Renovación de la Base Instalada según se recoge en la Tabla 1.
  - Upgrade de 130 Licencias de Horizon View a Horizon Enterprise CCU

- Servicio de Support and Subscription (SnS) 24x7 para toda la plataforma durante la vigencia del Contrato.
- 900 PSO credits equivalente a 15 jornadas de consultoría/año. Estos PSO credits deberán ser entregados directamente por el fabricante VMware.
- Conversión de las licencias no renovadas del producto vSphere Enterprise Plus for 1 processor (VS6-EPL) (Tabla 1) en Servicios Profesionales, debiendo resultar de dicha conversión al menos 300 PSO credits, equivalentes a 5 jornadas de consultoría/año que deberán ser entregados directamente por el fabricante VMware.
- Adquisición de las licencias indicadas en la Tabla 2 de Previsión consolidada de crecimiento, lo cual supone un total de 1225 Token.
- Adquisición de otros productos de VMware por un total de 1283 Token, lo cual cumpliría con el mínimo exigido de 2508 Token para la firma del ELA.
- Renovación en el periodo de vigencia del Contrato de las licencias adquiridas durante el mismo. Esta renovación no consume Token y se considerará incluida en el precio de adquisición de la licencia.
- Las licencias que se detallan en la Tabla 3 adjunta deberán ser entregadas al inicio del contrato:

Tipo	Descripción	UDS
Licencias SRM	vCenter Site Recovery Manager Enterprise (25 VM Pack)	2
Upgrade de Licencias Horizon View	Upgrade de Licencias Horizon View a Horizon View Enterprise	130
Licencia Horizon Enterprise (incluye vRealize Operations for Horizon)	Licencia Horizon View Enterprise	170

**Tabla 3.- Licencias a entregar a la firma del Contrato**

2. **Suministro S2** – De cara a hacer frente a necesidades de licencias no identificadas previamente durante los 4 años de vigencia del contrato, se quiere disponer de un presupuesto adicional para adquisición de nuevas licencias y su renovación hasta el final de la vigencia del acuerdo.

A efectos de establecer un importe máximo para el suministro S2 se ha diseñado un escenario hipotético a efecto de valoración de las ofertas económicas de adquisición de productos por valor de 1492 Token.

El suministro de licencias adicionales se realizará bajo demanda de CANAL GESTIÓN conforme a los precios unitarios/Token ofertados por el adjudicatario y según la matriz de referencia del fabricante del Programa EPP que establece la equivalencia de producto-Token (Ver Anexo I).



Adicionalmente el ELA deberá recoger el compromiso de Precio Cerrado de mantenimiento para el quinto año, sin que esto suponga ninguna obligación contractual para Canal de Isabel II.

El Precio Cerrado de mantenimiento para el quinto año deberá ofertarse sobre la base de licencias adquiridas para el suministro S1. No se tendrá en consideración en este compromiso el mantenimiento de las licencias adicionales que se adquieran dentro del suministro S2, cuyo precio sería objeto de futuras licitaciones.

### 3. CARACTERÍSTICAS TÉCNICAS

#### 3.1. Características de los Servicios de Soporte

El nivel de soporte de los productos que se adquieran durante la vigencia del contrato debe ser el nivel Producción de VMware, que establece los siguientes niveles de servicio (tiempo de respuesta):

Severidad	Production (24x7)
Crítico (severidad 1)	30 minutos ó menos; 24x7
Alta (severidad 2)	4 horas laborables
Mediana (severidad 3)	8 horas laborables
Baja (severidad 4)	12 horas laborables

Los niveles de severidad se definen como:

##### Severidad 1

- Los servidores de Producción u otros sistemas de misión crítica se encuentran caídos y no existe ningún workaround inmediato.
- Toda o una gran parte de los datos de misión crítica sufren alto riesgo de pérdida o corrupción.
- Ha sufrido una importante pérdida de servicio.
- Sus operaciones de negocio se han interrumpido de forma severa.
- Una incidencia de Severidad 1 requiere por parte del cliente la dedicación de recursos disponibles para trabajar sobre la incidencia de una forma continuada durante las horas de contrato.

##### Severidad 2

- Deficiencias en las principales funcionalidades del servicio.



- El servicio puede continuar de una forma restringida, aunque la productividad a largo plazo se puede ver seriamente afectada.
- Un objetivo importante está en riesgo. Subsiguientes pasos se pueden ver afectados.
- Existe un workaround temporal.

### **Severidad 3**

- Pérdida de funcionalidad parcial o no crítica del software.
- Deficiencias en la operación de algunos componentes, pero permite al usuario continuar usando el software.
- Hitos de la instalación inicial no están en riesgo.

### **Severidad 4**

- Cuestiones generales de uso.
- Problemas superficiales, incluyendo errores en la documentación.

El servicio de soporte debe responder a las siguientes características:

Descripción:	Soporte Production
Horas de Operación	24 horas/día 7 días/semana 365 días/año
Updates de Productos	Sí
Actualización de Productos	Sí
Productos Soportados	Todos (excepto VMware Player)
Método de Acceso	Telefónico/Web
Soporte Remoto	Sí
Acceso al website de VMware	Sí
Acceso al foro de consultas de VMware y a la Base de Datos de Conocimiento	Sí
Número máximo de administradores de soporte por contrato	6
Número de requerimientos de soporte	Ilimitado
Soporte Insitu para casos excepcionales	Sí
Tiempo de respuesta telefónico objetivo: todas las severidades	Transferencia en vivo
Crítico (Severidad 1)	30 minutos ó menos; 24x7
Alta (severidad 2)	4 horas laborables
Media (severidad 3)	8 horas laborables
Baja (Severidad 4)	12 horas laborables

El soporte contratado incluye el acceso a parches, releases así como la posibilidad de actualizar los productos a la última versión del mismo liberada por el fabricante durante la vigencia del contrato donde quedarán incluidas las herramientas que pudiera desarrollar el fabricante para la realización de la actualización.

## 4. CONDICIONES DEL SUMINISTRO

El suministro se desglosa de la siguiente manera:

- Suministro S1.- Suministro mínimo:
  - Suministro S1.1.- Suministro de Nuevas Licencias de vCenter SRM, y Horizon Enterprise.
  - Suministro S1.2.- Bolsa de 1283 Token.
  - Suministro S1.3.- Upgrade de Licencias Horizon View a Horizon View Enterprise
  - Suministro S1.4.- Soporte y mantenimiento del parque de licencias y créditos PSO.
- Suministro S2.- Suministros adicionales:
  - Bolsa de 1492 Token adicionales

CANAL GESTIÓN solicitará las licencias especificadas en los suministros S1.1 y S1.3 tras la firma del contrato.

El suministro de las licencias adicionales que solicite Canal de Isabel II, suministros S1.2 y S2, se realizará bajo demanda, hasta el importe máximo ofertado (incluido su mantenimiento hasta final del acuerdo).


Así mismo el suministro de créditos PSO del suministro S1.4, los cuales deberán ser entregados directamente por el fabricante VMware, se realizará bajo demanda hasta la finalización de los créditos.

El Adjudicatario deberá:

- Realizar el suministro de licencias en 20 días laborales desde la recepción de la solicitud.
- Los gastos de entrega y transporte correrán por cuenta del Adjudicatario
- Las entregas serán siempre realizadas en horario de 9-14h. de cualquier día laborable en la Comunidad de Madrid
- En todas las entregas se comunicará por correo electrónico a CANAL GESTIÓN la relación de licencias y números de serie entregados

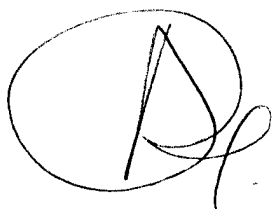
## 5. GESTIÓN DE CAMBIOS

A lo largo de la vida del contrato el Adjudicatario está obligado a suministrar licencias de los productos indicados, o en caso de actualización, de los nuevos productos que los reemplacen en las condiciones establecidas en el acuerdo.



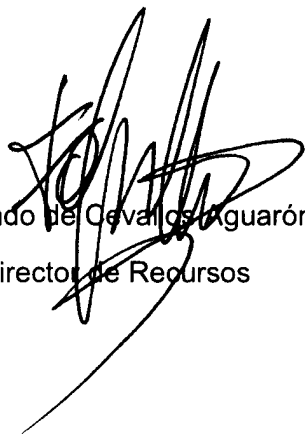
Enrique Rubio Donis

Fdo. Jefe de Área de Planificación, Control y Seguridad



Ángel Rodríguez García

Fdo. Subdirector de Sistemas Informáticos



Fernando de Cevallos Aguarón

Fdo. Director de Recursos

## ANEXO I

### Enterprise Purchasing Program (EPP) - SKU Eligibility (Effective June 03, 2015)

#### Notes

1. The below Licenses and Production SKUs are eligible for redemption in the VMware Enterprise Purchasing Program (EPP) and can be found in the EPP Public Configurator
2. In case of a discrepancy between below and the EPP Public Configurator, the EPP Public Configurator shall prevail. VMware reserves the right to correct any errors
3. End of life and Available On dates (included if applicable for months) are as of the effective date of the Eligibility Matrix and are subject to change
4. For more information on EPP, please visit [www.vmware.com/go/purchasehow](http://www.vmware.com/go/purchasehow)

Fusion	VMware Fusion 7 Pro, ESX	FUS7-PRO-C	1.50	
Fusion	Production Support/Subscription VMware Fusion 7 Pro for 3 years	FUS-PRO-SP-SBS-C	1.11	
Fusion	Upgrade VMware Fusion 5.x, 5.x Pro, 6.x, 6.x Pro, or 7.x to Fusion 7 Pro, ESX	FUS7-PRO-UG-C	0.80	
Fusion	Production Support/Subscription VMware Fusion 7 Pro for 3 years	FUS-PRO-SP-SBS-C	1.11	
Horizon	VMware Horizon Advanced Edition 10 Pack (CCU)	HZ-ADV-10-C	40.00	
Horizon	Production Support/Subscription for VMware Horizon Advanced Edition 10 Pack (CCU) for 3 years	HZ-ADV-10-SP-SBS-C	30.00	
Horizon	VMware Horizon Advanced Edition 100 Pack (CCU)	HZ-ADV-100-C	400.00	
Horizon	Production Support/Subscription for VMware Horizon Advanced Edition 100 Pack (CCU) for 3 years	HZ-ADV-100-SP-SBS-C	300.00	
Horizon	VMware Horizon Advanced Edition 10 Pack (Named Users)	HZ-ADV-10-C	25.00	
Horizon	Production Support/Subscription for VMware Horizon Advanced Edition 10 Pack (Named Users) for 3 years	HZ-ADV-10-SP-SBS-C	16.75	
Horizon	VMware Horizon Advanced Edition 100 Pack (Named Users)	HZ-ADV-100-C	250.00	
Horizon	Production Support/Subscription for VMware Horizon Advanced Edition 100 Pack (Named Users) for 3 years	HZ-ADV-100-SP-SBS-C	167.50	
Horizon	VMware Horizon View Standard Edition 10 Pack (CCU)	HZ-STD-10-C	25.00	
Horizon	Production Support/Subscription for VMware Horizon View Standard Edition 10 Pack (CCU) for 3 years	HZ-STD-10-SP-SBS-C	16.75	
Horizon	VMware Horizon View Standard Edition 100 Pack (CCU)	HZ-STD-100-C	250.00	
Horizon	Production Support/Subscription for VMware Horizon View Standard Edition 100 Pack (CCU) for 3 years	HZ-STD-100-SP-SBS-C	167.50	
Horizon	VMware Horizon View Standard Add-On 10 Pack (CCU)	HZ-STD-10-C	19.00	
Horizon	Production Support/Subscription for VMware Horizon View Standard Add-On 10 Pack (CCU) for 3 years	HZ-STD-10-SP-SBS-C	14.25	
Horizon	VMware Horizon View Standard Add-On 100 Pack (CCU)	HZ-STD-100-C	190.00	
Horizon	Production Support/Subscription for VMware Horizon View Standard Add-On 100 Pack (CCU) for 3 years	HZ-STD-100-SP-SBS-C	142.50	
Horizon	VMware Horizon Desktop On Premises Platform 100-Pack	HZ-D8-100-C	275.00	
Horizon	Production Support/Subscription for VMware Horizon Desktop On Premises Platform 100-Pack for 3 years	HZ-D8-100-SP-SBS-C	206.25	
Horizon	VMware Horizon Enterprise Edition 10 Pack (CCU)	HZ-ENT-10-C	57.50	
Horizon	Production Support/Subscription for VMware Horizon Enterprise Edition 10 Pack (CCU) for 3 years	HZ-ENT-10-SP-SBS-C	43.14	
Horizon	VMware Horizon Enterprise Edition 100 Pack (CCU)	HZ-ENT-100-C	575.00	
Horizon	Production Support/Subscription for VMware Horizon Enterprise Edition 100 Pack (CCU) for 3 years	HZ-ENT-100-SP-SBS-C	431.25	
Horizon	VMware Horizon Enterprise Edition 10 Pack (Named Users)	HZ-ENTN-10-C	35.00	
Horizon	Production Support/Subscription for VMware Horizon Enterprise Edition 10 Pack (Named Users) for 3 years	HZ-ENTN-10-SP-SBS-C	26.25	
Horizon	VMware Horizon Enterprise Edition 100 Pack (Named Users)	HZ-ENTN-100-C	350.00	
Horizon	Production Support/Subscription for VMware Horizon Enterprise Edition 100 Pack (Named Users) for 3 years	HZ-ENTN-100-SP-SBS-C	262.50	
Horizon	VMware Horizon FLEX 10 pack (Per Device)	HZ-FLX-10-C	25.00	
Horizon	Production Support/Subscription for VMware Horizon FLEX 10 pack (Per Device) for 3 years	HZ-FLX-10-SP-SBS-C	18.75	
Horizon	Upgrade VMware Fusion 7 Pro or Player 7 Pro to Horizon FLEX per Device	HZ-FUS/PL7-FLX-UG-C	1.00	
Horizon	Production Support/Subscription for VMware Horizon FLEX 1 pack (Per Device) for 3 years	HZ-FLX-1-SP-SBS-C	1.86	
Horizon	Upgrade VMware Fusion 6 Professional or Player 5 Professional to Horizon FLEX per Device	HZ-FUS/PL5-FLX-UG-C	1.82	
Horizon	Production Support/Subscription for VMware Horizon FLEX 1 pack (Per Device) for 3 years	HZ-FLX-1-SP-SBS-C	1.86	
IT Business Management	VMware vRealize Business 8 Advanced Additional User 1-year Term On Premise for 5 users + Production support	BM-ADV-AD-P-TLS-C	200.00	
IT Business Management	VMware vRealize Business 8 Advanced Foundation Package 1-year Term On Premise for 5 users + Production support	BM-ADV-FND-P-TLS-C	1,250.00	
IT Business Management	VMware vRealize Business 8 Enterprise Additional User 1-year Term On Premise for 5 users + Production support	BM-ENT-AD-P-TLS-C	75.00	
IT Business Management	VMware vRealize Business 8 Enterprise Foundation Package 1-year Term On Premise for 10 users + Production support	BM-ENT-FND-P-TLS-C	1,875.00	
IT Business Management	VMware vRealize Business 8 Enterprise 1-year Term On Premise for 5 Read Only users + Production support	BM-ENT-RO-P-TLS-C	75.00	
IT Business Management	VMware vRealize Business 8 Advanced Additional User - perpetual license for 5 users	BM-ADV-AD-C	600.00	
IT Business Management	Production Support/Subscription vRealize Business 8 Advanced Additional User for 3 years	BM-ADV-AD-SP-SBS-C	450.00	
IT Business Management	VMware vRealize Business 8 Advanced Foundation Package - perpetual license for 5 users	BM-ADV-FND-C	3,000.00	
IT Business Management	Production Support/Subscription vRealize Business 8 Advanced Foundation Package for 3 years	BM-ADV-FND-SP-SBS-C	2,250.00	
IT Business Management	VMware vRealize Business 8 Advanced Read-Only Perpetual License for 5 users	BM-ADV-RO-C	625.00	
IT Business Management	Production Support/Subscription vRealize Business 8 Advanced Read-Only for 3 years	BM-ADV-RO-SP-SBS-C	468.75	
IT Business Management	VMware vRealize Business 8 Enterprise Additional User - perpetual license for 5 users	BM-ENT-AD-C	750.00	
IT Business Management	Production Support/Subscription vRealize Business 8 Enterprise Additional User for 3 years	BM-ENT-AD-SP-SBS-C	562.50	
IT Business Management	VMware vRealize Business 8 Enterprise Foundation Package - perpetual license for 10 users	BM-ENT-FND-C	4,500.00	
IT Business Management	Production Support/Subscription vRealize Business 8 Enterprise Foundation Package for 3 years	BM-ENT-FND-SP-SBS-C	3,375.00	
IT Business Management	VMware vRealize Business 8 Enterprise Read-Only Perpetual License for 5 users	BM-ENT-RO-C	225.00	
IT Business Management	Production Support/Subscription vRealize Business 8 Enterprise Read-Only for 3 years	BM-ENT-RO-SP-SBS-C	168.75	
Mirage	VMware Mirage for Physical 10 Pack	MOP-10-C	15.00	
Mirage	Production Support/Subscription for VMware Mirage for Physical 10 Pack for 3 years	MOP-10-SP-SBS-C	11.25	
Mirage	VMware Mirage for Physical 100 Pack	MOP-100-C	150.00	
Mirage	Production Support/Subscription for VMware Mirage for Physical 100 Pack for 3 years	MOP-100-SP-SBS-C	112.50	
Mirage	VMware Mirage for Physical - for Previous Windows Migration Customers, 10-Pack Named Users	MW-MOP-10-C	11.00	
Mirage	Production Support/Subscription for VMware Mirage for Physical 10 Pack for 3 years	MOP-10-SP-SBS-C	11.25	
Mirage	VMware Mirage for Physical - for Previous Windows Migration Customers, 100-Pack Named Users	MW-MOP-100-C	145.00	
Mirage	Production Support/Subscription for VMware Mirage for Physical 100 Pack for 3 years	MOP-100-SP-SBS-C	112.50	
NEXt	VMware NEXt for vSphere per Processor	NX-VS-C	56.95	
NEXt	Production Support/Subscription VMware NEXt for vSphere per Processor for 3 years	NX-VS-SP-SBS-C	44.07	
NEXt	VMware NEXt for vSphere - vCloud Suite Add-on per Processor	NX-CLAD-C	46.95	
NEXt	Production Support/Subscription VMware NEXt for vSphere - vCloud Suite Add-on per Processor for 3 years	NX-CLAD-SP-SBS-C	37.47	
NEXt	VMware NEXt for vSphere per Processor	NX-MHV-C	80.95	
NEXt	Production Support/Subscription VMware NEXt for Multi-Hypervisor per Processor for 3 years	NX-MHV-SP-SBS-C	52.47	
NEXt	VMware NEXt for vSphere - 1 Year Term License (25 VM)	NX-VS25-TL-C	100.00	
NEXt	VMware NEXt for Multi-Hypervisor - 1 Year Term License (25 VM)	NX-MHV25-TL-C	120.00	
NEXt	Upgrade VMware NEXt for vSphere to VMware NEXt for Multi-Hypervisor	NX-VS-MHV-UG-C	11.00	
NEXt	Production Support/Subscription VMware NEXt for Multi-Hypervisor per Processor for 3 years	NX-MHV-SP-SBS-C	52.47	
NEXt	Upgrade VMware NEXt for vSphere - vCloud Suite Add-on to VMware NEXt for Multi-Hypervisor	NX-CLAD-MHV-UG-C	26.00	
NEXt	Production Support/Subscription VMware NEXt for Multi-Hypervisor per Processor for 3 years	NX-MHV-SP-SBS-C	52.47	
Player	VMware Player 7 Pro	PLAY7-PRO-C	1.50	
Player	Production Support/Subscription VMware Player 7 Pro for 3 years	PLAY7-PRO-SP-SBS-C	1.11	
Player	Upgrade VMware Player 6 Plus to Player 7 Pro	PLAY7-PRO-PLAY6-UG-C	0.80	
Player	Production Support/Subscription VMware Player 7 Pro for 3 years	PLAY7-PRO-SP-SBS-C	1.11	
Booxtail	Booxtail On Premise External Contributor Add-On 1-yr subscription for 100 users + Production Support	HZ-BOC100-P-TLS-C	5.50	2015-07-07
Booxtail	Booxtail On Premise platform 1-year subscription for 100 users + Production support	HZ-BOC100-P-TLS-C	40.50	2015-07-07
Storage	VMware vSAN 6 for 1 processor	ST6-VSAN-C	24.95	
Storage	Production Support/Subscription for VMware vSAN 6 for 1 processor for 3 years	ST6-VSAN-SP-SBS-C	18.72	
Storage	VMware vSAN 6 for Desktop 100 Pack (CCU)	ST6-VSDT100-C	50.00	
Storage	Production Support/Subscription VMware vSAN 6 for Desktop 100 Pack (CCU) for 3 years	ST6-VSDT100-SP-SBS-C	37.50	
Storage	VMware vSAN 6 All Flash for Desktop Add-On 10 Pack (CCU)	ST6-VF-AD-C	5.00	
Storage	Production Support/Subscription VMware vSAN 6 All Flash for Desktop Add-On 10 Pack (CCU) for 3 years	ST6-VF-AD-SP-SBS-C	2.25	
Storage	VMware vSAN 6 All Flash for Desktop Add-On 100 Pack (CCU)	ST6-VF-100-C	30.00	
Storage	Production Support/Subscription VMware vSAN 6 All Flash for Desktop Add-On 100 Pack (CCU) for 3 years	ST6-VF-100-SP-SBS-C	22.50	
Storage	VMware vSAN 6 for Desktop 10 Pack (CCU)	ST6-VSDT10-C	5.00	
Storage	Production Support/Subscription VMware vSAN 6 for Desktop 10 Pack (CCU) for 3 years	ST6-VSDT10-SP-SBS-C	3.75	
Storage	VMware vSAN 6 All Flash Add-on for 1 processor	ST6-VF-AD-C	14.95	
Storage	Production Support/Subscription for VMware vSAN 6 All Flash Add-on for 1 processor for 3 years	ST6-VF-AD-SP-SBS-C	11.22	
Storage	Upgrade VMware vSphere Storage Appliance to VMware vSAN 6 Bundle	ST6-VSA-VSAN-UG-C	114.75	
Storage	Production Support/Subscription VMware vSAN 6 Bundle for 3 years	ST6-VSAN-BN-SP-SBS-C	112.83	
Thinapp	VMware Thinapp 5 Client License 100 Pack	TH5S-100P-C	16.00	
Thinapp	Production Support/Subscription VMware Thinapp 5 Client License 100 Pack for 3 years	TH5S-100P-SP-SBS-C	14.25	
Thinapp	VMware Thinapp 5 Suite	TH5S-BTE-C	40.00	
Thinapp	Production Support/Subscription VMware Thinapp 5 Suite for 3 years	TH5S-BTE-SP-SBS-C	37.50	
vCenter	VMware vCenter Configuration Manager Workstation (one unit) for Linux or Windows	VC-CMW-C	0.40	

vCenter	Production Support/Subscription VMware vCenter Configuration Manager Workstation (one unit) for Linux or Windows for 3 years	VC-CAM-SP-SS1-C	0.30
vCenter	VMware vCenter Operations Management Pack for EPC	VC-EPC-C	100.00
vCenter	Production Support/Subscription VMware vCenter Operations Management Pack for EPC for 3 years	VC-EPC-SP-SS1-C	450.00
vCenter	VMware vCenter Site Recovery Manager 6 Standard (25 VM Pack)	VC-SRM-SS1-C	48.75
vCenter	Production Support/Subscription for VMware vCenter Site Recovery Manager 6 Standard (25 VM Pack) for 3 years	VC-SRM-SS1-SP-SS1-C	35.57
vCenter	VMware vCenter Site Recovery Manager 6 Enterprise (25 VM Pack)	VC-SRM-SEP-C	23.75
vCenter	Production Support/Subscription for VMware vCenter Site Recovery Manager 6 Enterprise (25 VM Pack) for 3 years	VC-SRM-SEP-SP-SS1-C	62.82
vCloud	VMware vCloud Suite 6 Standard	CLB-STD-C	46.96
vCloud	Production Support/Subscription VMware vCloud Suite 6 Standard for 3 years	CLB-STD-SP-SS1-C	37.47
vCloud	VMware vCloud Suite 6 Advanced	CLB-ADV-C	74.96
vCloud	Production Support/Subscription VMware vCloud Suite 6 Advanced for 3 years	CLB-ADV-SP-SS1-C	56.27
vCloud	VMware vCloud Suite 6 Enterprise	CLB-ENT-C	14.95
vCloud	Production Support/Subscription VMware vCloud Suite 6 Enterprise for 3 years	CLB-ENT-SP-SS1-C	66.32
vCloud	Upgrade VMware vSphere 6 Hypervisor to vCloud Suite 6 Standard	CLB-UPV-VSPH-U-C	26.64
vCloud	Production Support/Subscription VMware vCloud Suite 6 Standard for 3 years	CLB-STD-SP-SS1-C	37.47
vCloud	Upgrade VMware vSphere 6 Hypervisor to vCloud Suite 6 Advanced	CLB-UPV-CADV-U-C	74.96
vCloud	Production Support/Subscription VMware vCloud Suite 6 Advanced for 3 years	CLB-ADV-SP-SS1-C	56.27
vCloud	Upgrade VMware vSphere 6 Hypervisor to vCloud Suite 6 Enterprise	CLB-UPV-LEPH-U-C	14.95
vCloud	Production Support/Subscription VMware vCloud Suite 6 Enterprise for 3 years	CLB-ENT-SP-SS1-C	66.32
vCloud	Upgrade VMware vCloud Suite 6 Standard to vCloud Suite 6 Advanced	CLB-STD-CADV-U-C	27.50
vCloud	Production Support/Subscription VMware vCloud Suite 6 Advanced for 3 years	CLB-ADV-SP-SS1-C	56.27
vCloud	Upgrade VMware vCloud Suite 6 Standard to vCloud Suite 6 Enterprise	CLB-STD-CENT-U-C	71.50
vCloud	Production Support/Subscription VMware vCloud Suite 6 Enterprise for 3 years	CLB-ENT-SP-SS1-C	66.32
vCloud	Upgrade VMware vCloud Suite 6 Advanced to vCloud Suite 6 Enterprise	CLB-CADV-CENT-U-C	44.00
vCloud	Production Support/Subscription VMware vCloud Suite 6 Enterprise for 3 years	CLB-ENT-SP-SS1-C	66.32
vCloud	Upgrade VMware vSphere 6 Standard to vCloud Suite 6 Standard	CLB-STD-CSTD-U-C	44.00
vCloud	Production Support/Subscription VMware vCloud Suite 6 Standard for 3 years	CLB-STD-SP-SS1-C	37.47
vCloud	Upgrade VMware vSphere 6 Standard to vCloud Suite 6 Advanced	CLB-STD-CADV-U-C	62.98
vCloud	Production Support/Subscription VMware vCloud Suite 6 Advanced for 3 years	CLB-ADV-SP-SS1-C	56.27
vCloud	Upgrade VMware vSphere 6 Standard to vCloud Suite 6 Enterprise	CLB-STD-CENT-U-C	70.98
vCloud	Production Support/Subscription VMware vCloud Suite 6 Enterprise for 3 years	CLB-ENT-SP-SS1-C	66.32
vCloud	Upgrade VMware vSphere 6 Enterprise to vCloud Suite 6 Standard	CLB-ENT-CSTD-U-C	23.32
vCloud	Production Support/Subscription VMware vCloud Suite 6 Standard for 3 years	CLB-STD-SP-SS1-C	37.47
vCloud	Upgrade VMware vSphere 6 Enterprise to vCloud Suite 6 Advanced	CLB-ENT-CADV-U-C	50.82
vCloud	Production Support/Subscription VMware vCloud Suite 6 Advanced for 3 years	CLB-ADV-SP-SS1-C	56.27
vCloud	Upgrade VMware vSphere 6 Enterprise to vCloud Suite 6 Enterprise	CLB-ENT-CENT-U-C	94.82
vCloud	Production Support/Subscription VMware vCloud Suite 6 Enterprise for 3 years	CLB-ENT-SP-SS1-C	66.32
vCloud	Upgrade VMware vSphere 6 Enterprise Plus to vCloud Suite 6 Standard	CLB-EPPL-CSTD-U-C	18.50
vCloud	Production Support/Subscription VMware vCloud Suite 6 Standard for 3 years	CLB-STD-SP-SS1-C	37.47
vCloud	Upgrade VMware vSphere 6 Enterprise Plus to vCloud Suite 6 Advanced	CLB-EPPL-CADV-U-C	44.00
vCloud	Production Support/Subscription VMware vCloud Suite 6 Advanced for 3 years	CLB-ADV-SP-SS1-C	56.27
vCloud	Upgrade VMware vSphere 6 Enterprise Plus to vCloud Suite 6 Enterprise	CLB-EPPL-CENT-U-C	66.70
vCloud	Production Support/Subscription VMware vCloud Suite 6 Enterprise for 3 years	CLB-ENT-SP-SS1-C	66.32
vCloud	Upgrade VMware vSphere 6 with Operations Management Standard to vCloud Suite 6 Standard	CLB-OMT-CSTD-U-C	35.75
vCloud	Production Support/Subscription VMware vCloud Suite 6 Standard for 3 years	CLB-STD-SP-SS1-C	37.47
vCloud	Upgrade VMware vSphere 6 with Operations Management Standard to vCloud Suite 6 Advanced	CLB-OMT-CADV-U-C	65.25
vCloud	Production Support/Subscription VMware vCloud Suite 6 Advanced for 3 years	CLB-ADV-SP-SS1-C	56.27
vCloud	Upgrade VMware vSphere 6 with Operations Management Standard to vCloud Suite 6 Enterprise	CLB-OMT-CENT-U-C	77.25
vCloud	Production Support/Subscription VMware vCloud Suite 6 Enterprise for 3 years	CLB-ENT-SP-SS1-C	66.32
vCloud	Upgrade VMware vSphere 6 with Operations Management Enterprise Plus to vCloud Suite 6 Standard	CLB-OMT-EP-CSTD-U-C	8.35
vCloud	Production Support/Subscription VMware vCloud Suite 6 Standard for 3 years	CLB-STD-SP-SS1-C	37.47
vCloud	Upgrade VMware vSphere 6 with Operations Management Enterprise Plus to vCloud Suite 6 Advanced	CLB-OMT-EP-CADV-U-C	35.75
vCloud	Production Support/Subscription VMware vCloud Suite 6 Advanced for 3 years	CLB-ADV-SP-SS1-C	56.27
vCloud	Upgrade VMware vSphere 6 with Operations Management Enterprise Plus to vCloud Suite 6 Enterprise	CLB-OMT-EP-CENT-U-C	70.75
vCloud	Production Support/Subscription VMware vCloud Suite 6 Enterprise for 3 years	CLB-ENT-SP-SS1-C	66.32
vCloud Automation Center	VMware vRealize Automation 6 Advanced (25 OBI Pack)	CAB-ADV-C	100.00
vCloud Automation Center	Production Support/Subscription VMware vRealize Automation 6 Advanced (25 OBI Pack) for 3 years	CAB-ADV-SP-SS1-C	75.00
vCloud Automation Center	VMware vRealize Automation Desktop (25 Pack)	CAB-UTDTS-C	24.95
vCloud Automation Center	Production Support/Subscription VMware vRealize Automation Desktop (25 Pack) for 3 years	CAB-UTDTS-SP-SS1-C	24.95
vCloud Automation Center	VMware vCloud Automation Center 6 Development K1: per instance	CAB-DEVK-C	200.00
vCloud Automation Center	Production Support/Subscription VMware vCloud Automation Center 6 Development K1: 1st instance for 3 years	CAB-DEVK-SP-SS1-C	50.00
vCloud Automation Center	VMware vRealize Automation 6 Enterprise (25 OBI Pack)	CAB-ENT25-C	66.75
vCloud Automation Center	Production Support/Subscription VMware vRealize Automation 6 Enterprise (25 OBI Pack) for 3 years	CAB-ENT25-SP-SS1-C	46.50
vFabric	VMware vFabric Data Director 3.1 (one instance, 2K VM Pack)	VF-DD3-2KVM-C	47.90
vFabric	Production Support/Subscription for VMware vFabric Data Director 3.1 License (25 VM Pack) for 3 years	VF-DD3-25VM-SP-SS1-C	40.84
VMware Server	VMware vSphere Agent 1 for VMware Server 2-CPU, additional licenses	VMS-CA-3LC	4.00
VMware Server	Production Support/Subscription VMware vSphere Agent 1 for VMware Server 2-Processor, 3 years	VMS-CA-P-SS1-2U-3YR-C	5.00
VMware Server	VMware vSphere Agent 1 for VMware Server 4-CPU, additional licenses	VMS-CA-4LC	8.00
VMware Server	Production Support/Subscription VMware vSphere Agent 1 for VMware Server 4-Processor, 3 years	VMS-CA-P-SS1-4U-3YR-C	8.00
VMware Server	VMware vSphere Agent 1 for VMware Server	VMS-CA-2LC	10.00
VMware Server	Production Support/Subscription VMware vSphere Agent 1 for VMware Server, additional licenses for 3 years	VMS-CA-P-SS1-2U-3YR-C	24.95
vRealize	VMware vRealize Log Insight (25 OBI Pack)	VLB-LS-C	50.00
vRealize	Production Support/Subscription for VMware vRealize Log Insight (25 OBI Pack) for 3 years	VLB-LS-SP-SS1-C	37.50
vRealize	VMware vRealize Hyperic 5.0 Term License - Production Support/Subscription for 1 year (Tier 1 Range 1-200)	VR-HPM5-P-TLBI-T1-C	1.70
vRealize	VMware vRealize Hyperic 5.0 Term License (per machine)	VR-HPM5-L	3.60
vRealize	Production Support/Subscription VMware vRealize Hyperic 5.0 Perpetual License (per machine) for 3 years	VR-HPM5-SP-SS1-C	2.70
vRealize	VMware vRealize Log Insight per CPU	VLB-LS-CPU-C	15.00
vRealize	Production Support/Subscription VMware vRealize Log Insight per CPU for 3 years	VLB-LS-CPU-SP-SS1-C	11.25
vRealize	VMware vRealize Operations Insight 6	VR-OBT-6UN-C	20.00
vRealize	Production Support/Subscription VMware vRealize Operations Insight 6 for 3 years	VR-OBT-6UN-SP-SS1-C	15.00
vRealize	Upgrade VMware vRealize Log Insight per CPU to vRealize Operations Insight 6	VR-OBT-LOG-C	5.50
vRealize	Production Support/Subscription VMware vRealize Operations Insight 6 for 3 years	VR-OBT-6UN-SP-SS1-C	15.00
vRealize	Upgrade VMware vCenter Operations 5.6.2 Insight Suite Advanced Add-On to vRealize Operations Insight 6	VR-ADA-OBT-UG-C	5.50
vRealize	Production Support/Subscription VMware vRealize Operations Insight 6 for 3 years	VR-OBT-6UN-SP-SS1-C	15.00
vRealize	VMware vRealize Suite 6 Enterprise (25 OBI Pack)	VR-OMP-ENT-C	248.75
vRealize	Production Support/Subscription VMware vRealize Suite 6 Enterprise (25 OBI Pack) for 3 years	VR-OMP-ENT-SP-SS1-C	66.57
vRealize	VMware vRealize Automation Advanced Public Cloud Extension (25 OBI Pack)	VR-A-ADV25-C	50.00
vRealize	Production Support/Subscription VMware vRealize Automation Advanced Public Cloud Extension (25 OBI Pack) for 3 years	VR-A-ADV25-SP-SS1-C	37.50
vRealize	VMware vRealize Automation Public Cloud Extension (25 OBI Pack)	VR-A-25VM-C	36.75
vRealize	Production Support/Subscription VMware vRealize Automation Enterprise Public Cloud Extension (25 OBI Pack) for 3 years	VR-A-ENT25-SP-SS1-C	74.07
vRealize	VMware vRealize Operations for Horizon 6 Concurrent User Pack	VRH-UCU-C	7.50
vRealize	Production Support/Subscription VMware vRealize Operations for Horizon 6 Concurrent User Pack for 3 years	VRH-UCU-SP-SS1-C	14.44
vRealize	VMware vRealize Operations for Horizon 6 Concurrent User Pack	VRH-UCU2-C	75.00

vRealize	Production Support/Subscription VMware vRealize Operations for Horizon 100 Concurrent User Pack for 3 years	VR6-VU100-3P-SS5-C	56.25	
vRealize	VMware vRealize Business 6 Standard (Per CPU)	VR6-BSTD-C	15.00	
vRealize	Production Support/Subscription VMware vRealize Business 6 Standard (Per CPU) for 3 years	VR6-BSTD-3P-SS5-C	11.25	
vRealize	VMware vRealize Business 6 Advanced (Per CPU)	VR6-BADV-C	22.50	
vRealize	Production Support/Subscription VMware vRealize Business 6 Advanced (Per CPU) for 3 years	VR6-BADV-3P-SS5-C	16.80	
vRealize	VMware vRealize Business 6 Enterprise (Per CPU)	VR6-BENT-C	33.75	
vRealize	Production Support/Subscription VMware vRealize Business 6 Enterprise (Per CPU) for 3 years	VR6-BENT-3P-SS5-C	25.32	
vRealize	VMware vRealize Business 6 Standard (25 DB Pack)	VR6-BSTD-25-DB-C	50.00	
vRealize	Production Support/Subscription VMware vRealize Business 6 Standard (25 DB Pack) for 3 years	VR6-BSTD-25-DB-3P-SS5-C	37.50	
vRealize	VMware vRealize Code Stream (Per DB)	VR6-CODE-DB-C	12.50	
vRealize	Production Support/Subscription VMware vRealize Code Stream (Per DB) for 3 years	VR6-CODE-DB-3P-SS5-C	9.38	
vRealize	VMware vRealize Code Stream (Per CPU)	VR6-CODE-CPU-C	25.00	
vRealize	Production Support/Subscription VMware vRealize Code Stream (Per CPU) for 3 years	VR6-CODE-CPU-3P-SS5-C	18.75	
vRealize	VMware vRealize Suite 6 Advanced (25 DB Pack)	VR6-SUE-ADV-C	168.75	
vRealize	Production Support/Subscription VMware vRealize Suite 6 Advanced (25 DB Pack) for 3 years	VR6-SUE-ADV-3P-SS5-C	126.57	
vRealize	VMware vRealize Operations 6 Standard (25 VM Pack)	VR6-OSTD-25-VM-C	31.25	
vRealize	Production Support/Subscription VMware vRealize Operations 6 Standard (25 VM Pack) for 3 years	VR6-OSTD-25-VM-3P-SS5-C	23.44	
vRealize	VMware vRealize Operations 6 Advanced (25 DB Pack)	VR6-OADV-25-DB-C	68.75	
vRealize	Production Support/Subscription VMware vRealize Operations 6 Advanced (25 DB Pack) for 3 years	VR6-OADV-25-DB-3P-SS5-C	51.57	
vRealize	VMware vRealize Operations 6 Enterprise (25 DB Pack)	VR6-OENT-25-DB-C	173.75	
vRealize	Production Support/Subscription VMware vRealize Operations 6 Enterprise (25 DB Pack) for 3 years	VR6-OENT-25-DB-3P-SS5-C	130.32	
vRealize	VMware vRealize Operations 6 Public Cloud Extension Advanced (25 DB Pack)	VR6-PCADV-25-DB-C	50.00	
vRealize	Production Support/Subscription VMware vRealize Operations 6 Public Cloud Extension Advanced (25 DB Pack) for 3 years	VR6-PCADV-25-DB-3P-SS5-C	37.50	
vRealize	VMware vRealize Operations 6 Public Cloud Extension Enterprise (25 DB Pack)	VR6-PCENT-25-DB-C	68.75	
vRealize	Production Support/Subscription VMware vRealize Operations 6 Public Cloud Extension Enterprise (25 DB Pack) for 3 years	VR6-PCENT-25-DB-3P-SS5-C	51.57	
vRealize	VMware vRealize Suite 6 Advanced (Per CPU)	VR6-SUE-ADV-CPU-C	67.50	
vRealize	Production Support/Subscription VMware vRealize Suite 6 Advanced (Per CPU) for 3 years	VR6-SUE-ADV-CPU-3P-SS5-C	50.64	
vRealize	VMware vRealize Suite 6 Enterprise (Per CPU)	VR6-SUE-ENT-CPU-C	68.50	
vRealize	Production Support/Subscription VMware vRealize Suite 6 Enterprise (Per CPU) for 3 years	VR6-SUE-ENT-CPU-3P-SS5-C	51.88	
vRealize	Upgrade VMware vRealize Business 6 Standard (Per CPU) to VMware vRealize Business 6 Advanced (Per CPU)	VR6-BSTD-BADV-UG-C	8.25	
vRealize	Production Support/Subscription VMware vRealize Business 6 Standard (Per CPU) for 3 years	VR6-BSTD-BADV-UG-3P-SS5-C	6.19	
vRealize	Upgrade VMware vRealize Business 6 Standard (Per CPU) to VMware vRealize Business 6 Enterprise (Per CPU)	VR6-BSTD-BENT-UG-C	20.63	
vRealize	Production Support/Subscription VMware vRealize Business 6 Standard (Per CPU) for 3 years	VR6-BSTD-BENT-UG-3P-SS5-C	15.47	
vRealize	Upgrade VMware vRealize Business 6 Advanced (Per CPU) to VMware vRealize Business 6 Enterprise (Per CPU)	VR6-BADV-BENT-UG-C	13.40	
vRealize	Production Support/Subscription VMware vRealize Business 6 Advanced (Per CPU) for 3 years	VR6-BADV-BENT-UG-3P-SS5-C	10.05	
vSphere	VMware vCenter Server 6 Standard for vSphere 6 (Per Instance)	VS6-BSTD-C	40.95	
vSphere	Production Support/Subscription VMware vCenter Server 6 Standard for vSphere 6 (Per Instance) for 3 years	VS6-BSTD-3P-SS5-C	30.71	
vSphere	VMware vSphere 6 Standard for 1 processor	VS6-BSTD-C	0.65	
vSphere	Production Support/Subscription VMware vSphere 6 Standard for 1 processor for 3 years	VS6-BSTD-3P-SS5-C	0.49	
vSphere	VMware vSphere 6 Enterprise for 1 processor	VS6-BENT-C	28.75	
vSphere	Production Support/Subscription VMware vSphere 6 Enterprise for 1 processor for 3 years	VS6-BENT-3P-SS5-C	21.57	
vSphere	VMware vSphere 6 Enterprise Plus for 1 processor	VS6-BEPL-C	34.95	
vSphere	Production Support/Subscription VMware vSphere 6 Enterprise Plus for 1 processor for 3 years	VS6-BEPL-3P-SS5-C	26.22	
vSphere	VMware vSphere 6 Remote Office Branch Office Standard (25 VM Pack)	VS6-ROBSTD-C	30.00	
vSphere	Production Support/Subscription VMware vSphere 6 Remote Office Branch Office Standard (25 VM Pack) for 3 years	VS6-ROBSTD-3P-SS5-C	22.50	
vSphere	VMware vSphere 6 Remote Office Branch Office Advanced (25 VM Pack)	VS6-ROBADV-C	45.00	
vSphere	Production Support/Subscription VMware vSphere 6 Remote Office Branch Office Advanced (25 VM Pack) for 3 years	VS6-ROBADV-3P-SS5-C	33.75	
vSphere	VMware vSphere 6 for Desktop (100 VM Pack)	VS6-DT100VM-C	80.00	
vSphere	Production Support/Subscription VMware vSphere 6 for Desktop (100 VM Pack) for 3 years	VS6-DT100VM-3P-SS5-C	60.00	
vSphere	VMware vSphere 6 with Operations Management Standard for 1 processor	VS6-OBTD-C	17.45	
vSphere	Production Support/Subscription VMware vSphere 6 with Operations Management Standard for 3 years	VS6-OBTD-3P-SS5-C	13.08	
vSphere	VMware vSphere 6 with Operations Management Enterprise for 1 processor	VS6-OENT-C	36.25	
vSphere	Production Support/Subscription VMware vSphere 6 with Operations Management Enterprise for 3 years	VS6-OENT-3P-SS5-C	27.18	
vSphere	VMware vSphere 6 with Operations Management Enterprise Plus for 1 processor	VS6-OEPL-C	42.45	
vSphere	Production Support/Subscription VMware vSphere 6 with Operations Management Enterprise Plus for 3 years	VS6-OEPL-3P-SS5-C	31.83	
vSphere	VMware vCenter Server 6 Foundation for vSphere 6 (Per Instance)	VS6-FND-C	12.95	
vSphere	Production Support/Subscription VMware vCenter Server 6 Foundation for vSphere 6 (Per Instance) for 3 years	VS6-FND-3P-SS5-C	9.71	
vSphere	Upgrade VMware vCenter Server 6 Foundation to vCenter Server 6 Standard	VS6-FND-BSTD-UG-C	18.95	
vSphere	Production Support/Subscription VMware vCenter Server 6 Standard for vSphere 6 (Per Instance)	VS6-BSTD-C	40.95	
vSphere	Upgrade VMware vSphere 6 Hypervisor to vSphere 6 Enterprise for 1 Processor	VS6-HYP-BENT-UG-C	8.95	
vSphere	Production Support/Subscription VMware vSphere 6 Enterprise for 1 Processor for 3 years	VS6-BENT-3P-SS5-C	0.60	
vSphere	Upgrade VMware vSphere 6 Hypervisor to vSphere 6 Enterprise Plus for 1 Processor	VS6-HYP-BEPL-UG-C	26.75	
vSphere	Production Support/Subscription VMware vSphere 6 Enterprise Plus for 1 Processor for 3 years	VS6-BEPL-3P-SS5-C	21.57	
vSphere	Upgrade VMware vSphere 6 Hypervisor to vSphere 6 Enterprise Plus for 1 Processor	VS6-HYP-BEPL-UG-C	34.95	
vSphere	Production Support/Subscription VMware vSphere 6 Enterprise Plus for 1 Processor for 3 years	VS6-BEPL-3P-SS5-C	26.22	
vSphere	Upgrade VMware vSphere 6 Hypervisor to vSphere 6 with Operations Management Standard for 1 Processor	VS6-HYP-OBTD-UG-C	17.45	
vSphere	Production Support/Subscription VMware vSphere 6 with Operations Management Standard for 3 years	VS6-OBTD-3P-SS5-C	13.08	
vSphere	Upgrade VMware vSphere 6 Hypervisor to vSphere 6 with Operations Management Enterprise for 1 Processor	VS6-HYP-OENT-UG-C	36.25	
vSphere	Production Support/Subscription VMware vSphere 6 with Operations Management Enterprise for 3 years	VS6-OENT-3P-SS5-C	27.18	
vSphere	Upgrade VMware vSphere 6 Hypervisor to vSphere 6 with Operations Management Enterprise Plus for 1 Processor	VS6-HYP-OEPL-UG-C	42.45	
vSphere	Production Support/Subscription VMware vSphere 6 with Operations Management Enterprise Plus for 3 years	VS6-OEPL-3P-SS5-C	31.83	
vSphere	Upgrade VMware vSphere 6 Standard to vSphere 6 Enterprise for 1 Processor	VS6-BSTD-BENT-UG-C	20.63	
vSphere	Production Support/Subscription VMware vSphere 6 Enterprise for 1 Processor for 3 years	VS6-BENT-3P-SS5-C	21.57	
vSphere	Upgrade VMware vSphere 6 Standard to vSphere 6 Enterprise Plus for 1 Processor	VS6-BSTD-BEPL-UG-C	27.50	
vSphere	Production Support/Subscription VMware vSphere 6 Enterprise Plus for 1 Processor for 3 years	VS6-BEPL-3P-SS5-C	26.22	
vSphere	Upgrade VMware vSphere 6 Standard to vSphere 6 with Operations Management Standard for 1 Processor	VS6-BSTD-OBTD-UG-C	8.25	
vSphere	Production Support/Subscription VMware vSphere 6 with Operations Management Standard for 3 years	VS6-OBTD-3P-SS5-C	13.08	
vSphere	Upgrade VMware vSphere 6 Standard to vSphere 6 with Operations Management Enterprise for 1 Processor	VS6-BSTD-OENT-UG-C	28.05	
vSphere	Production Support/Subscription VMware vSphere 6 with Operations Management Enterprise for 3 years	VS6-OENT-3P-SS5-C	27.18	
vSphere	Upgrade VMware vSphere 6 Standard to vSphere 6 with Operations Management Enterprise Plus for 1 Processor	VS6-BSTD-OEPL-UG-C	35.75	
vSphere	Production Support/Subscription VMware vSphere 6 with Operations Management Enterprise Plus for 3 years	VS6-OEPL-3P-SS5-C	31.83	
vSphere	Upgrade VMware vSphere 6 Enterprise to vSphere 6 with Operations Management Enterprise for 1 Processor	VS6-BENT-OENT-UG-C	26.22	
vSphere	Production Support/Subscription VMware vSphere 6 with Operations Management Enterprise for 3 years	VS6-OENT-3P-SS5-C	8.25	
vSphere	Upgrade VMware vSphere 6 Enterprise to vSphere 6 with Operations Management Enterprise Plus for 1 Processor	VS6-BENT-OEPL-UG-C	27.18	
vSphere	Production Support/Subscription VMware vSphere 6 with Operations Management Enterprise Plus for 3 years	VS6-OEPL-3P-SS5-C	15.10	
vSphere	Upgrade VMware vSphere 6 Enterprise Plus to vSphere 6 with Operations Management Enterprise Plus for 1 Processor	VS6-BEPL-OEPL-UG-C	51.83	
vSphere	Production Support/Subscription VMware vSphere 6 with Operations Management Enterprise Plus for 3 years	VS6-OEPL-3P-SS5-C	8.25	
vSphere	Upgrade VMware vSphere 6 Enterprise Plus to vSphere 6 with Operations Management Enterprise Plus for 1 Processor	VS6-BEPL-OEPL-UG-C	51.83	
vSphere	Production Support/Subscription VMware vSphere 6 with Operations Management Enterprise Plus for 3 years	VS6-OEPL-3P-SS5-C	20.70	
vSphere	Upgrade VMware vSphere 6 with Operations Management Standard to vSphere 6 with Operations Management Enterprise for 1 Processor	VS6-OBTD-OENT-UG-C	27.18	
vSphere	Production Support/Subscription VMware vSphere 6 with Operations Management Enterprise for 3 years	VS6-OENT-3P-SS5-C	27.50	
vSphere	Upgrade VMware vSphere 6 with Operations Management Enterprise to vSphere 6 with Operations Management Enterprise Plus for 1 Processor	VS6-OBTD-OEPL-UG-C	31.83	
vSphere	Production Support/Subscription VMware vSphere 6 with Operations Management Enterprise Plus for 3 years	VS6-OEPL-3P-SS5-C	8.25	
Workspace	VMware Workspace Portal 100 Pack	WSP-100-C	50.00	
Workspace	Production Support/Subscription VMware Workspace Portal 100 Pack for 3 years	WSP-100-3P-SS5-C	37.50	
Workspace	VMware Workspace Portal 10 Pack	WSP-10-C	5.00	
Workspace	Production Support/Subscription VMware Workspace Portal 10 Pack for 3 years	WSP-10-3P-SS5-C	3.75	

Workstation	VMware Workstation 11 for Linux and Windows, ESO	WS11-LIN-CE	2.50		
Workstation	VMware Workstation Production Support/Subscription for 3 years	WS-3P-SSS-C	1.88		
Workstation	Upgrade VMware Workstation 11 Upgrade from Version 9.x or 10.x or Player 6 Plus for Linux and Windows, ESO	WS11-LIN-UG-CE	1.50		
Workstation	VMware Workstation Production Support/Subscription for 3 years	WS-3P-SSS-C	1.88		
Workstation	Upgrade VMware Workstation 11 Upgrade from Player 7 vms to Linux and Windows, ESO	WS11-LIN-UG-CE	1.00		
Workstation	VMware Workstation Production Support/Subscription for 3 years	WS-3P-SSS-C	1.88		
User Environment Manager	VMware User Environment Manager 100 Pack (CCU)	UEM-CCU-100-C	5.00		
User Environment Manager	Production Support/Subscription for VMware User Environment Manager 100 Pack (CCU) for 3 years	UEM-CCU-100P-SSS-C	5.75		
User Environment Manager	VMware User Environment Manager 100 Pack (CCU)	UEM-CCU-100-C	50.00		
User Environment Manager	Production Support/Subscription for VMware User Environment Manager 100 Pack (CCU) for 3 years	UEM-CCU-100P-SSS-C	57.50		
User Environment Manager	VMware User Environment Manager 10 Pack (Named Users)	UEM-NU-10-C	3.00		
User Environment Manager	Production Support/Subscription for VMware User Environment Manager 10 Pack (Named Users) for 3 years	UEM-NU-10P-SSS-C	2.25		
User Environment Manager	VMware User Environment Manager 100 Pack (Named Users)	UEM-NU-100-C	30.00		
User Environment Manager	Production Support/Subscription for VMware User Environment Manager 100 Pack (Named Users) for 3 years	UEM-NU-100P-SSS-C	22.50		
Horizon Application Management	VMware Horizon Application Management Bundle 10 Pack (CCU)	HC-APMC-100-C	18.00		
Horizon Application Management	Production Support/Subscription for VMware Horizon Application Management Bundle 10 Pack (CCU) for 3 years	HC-APMC-100P-SSS-C	13.50		
Horizon Application Management	VMware Horizon Application Management Bundle 100 Pack (CCU)	HC-APMC-100-C	180.00		
Horizon Application Management	Production Support/Subscription for VMware Horizon Application Management Bundle 100 Pack (CCU) for 3 years	HC-APMC-100P-SSS-C	135.00		
Horizon Application Management	VMware Horizon Application Management Bundle 10 Pack (Named Users)	HC-APMN-10-C	12.00		
Horizon Application Management	Production Support/Subscription for VMware Horizon Application Management Bundle 10 Pack (Named Users) for 3 years	HC-APMN-10P-SSS-C	9.00		
Horizon Application Management	VMware Horizon Application Management Bundle 100 Pack (Named Users)	HC-APMN-100-C	180.00		
Horizon Application Management	Production Support/Subscription for VMware Horizon Application Management Bundle 100 Pack (Named Users) for 3 years	HC-APMN-100P-SSS-C	60.00		
Continuent	VMware Continuent for Analytics & Big Data - Per Cluster License	CU-ABO-C	800.00		
Continuent	Production Support/Subscription VMware Continuent for Analytics & Big Data - Per Cluster License for 3 years	CU-ABO-3P-SSS-C	675.00		
Continuent	VMware Continuent for Clustering - Per Database Server License	CU-CP-C	300.00		
Continuent	Production Support/Subscription VMware Continuent for Clustering - Per Database Server License for 3 years	CU-CP-3P-SSS-C	225.00		
Continuent	VMware Continuent for Disaster Recovery - Per Database Server License	CU-DR-C	150.00		
Continuent	Production Support/Subscription VMware Continuent for Disaster Recovery - Per Database Server License for 3 years	CU-DR-3P-SSS-C	112.50		
Continuent	VMware Continuent for Replication - Per Database Server License	CU-RP-C	300.00		
Continuent	Production Support/Subscription VMware Continuent for Replication - Per Database Server License for 3 years	CU-RP-3P-SSS-C	225.00		
NSX	VMware NSX for vSphere Horizon edition (100 VM Pack)	NU-VS-HWNL	125.00		
NSX	Production Support/Subscription for VMware NSX for vSphere Horizon edition (100 VM Pack) for 3 years	NU-VS-100VM-3P-SSS-C	68.75		
Horizon	VMware Horizon for Linux 10 Pack (CCU)	HC-LXC-10-C	15.00		
Horizon	Production Support/Subscription for VMware Horizon for Linux 10 Pack (CCU) - 3 years	HC-LXC-10P-SSS-C	11.25		
Horizon	VMware Horizon for Linux 100 Pack (CCU)	HC-LXC-100-C	150.00		
Horizon	Production Support/Subscription for VMware Horizon for Linux 100 Pack (CCU) - 3 years	HC-LXC-100P-SSS-C	112.50		
vRealize	VMware vRealize Operations Management & Advanced Add-On for vCDM (per CPU)	VMS-ADVAD-C	15.00		
vRealize	Production Support/Subscription VMware vRealize Operations Management & Advanced Add-On for vCDM (per CPU) for 3 years	VMS-ADVAD-3P-SSS-C	11.25		